

RESULTS ANNOUNCEMENT FOR THE
QUARTER ENDED **31 March 2023**



CURRENT RATINGS

Standard & Poor's: A/A-1 (stable) issuer rating

Moody's: Aa1 mortgage and public-sector covered bond rating

ISS ESG: C+ Prime status sustainability rating

GROUP FINANCIAL HIGHLIGHTS

EUR '000

| Consolidated statement of comprehensive income | Q1 2023 | Q1 2022 |
|--|---------------|---------------|
| Net interest income | 44,020 | 36,445 |
| Administrative expenses | -33,738 | -35,083 |
| Impairment gains on financial assets – IFRS 9 ECL | 2,534 | 7,812 |
| Profit before tax | 19,094 | 17,286 |
| Income tax expense | -4,216 | -4,127 |
| Profit for the period | 14,878 | 13,159 |
| Return on equity before tax | 9.74% | 9.33% |
| Cost/income ratio | 48.68% | 46.38% |
| Consolidated statement of financial position | 31 Mar. 2023 | 31 Dec. 2022 |
| Total assets | 15,835,276 | 15,121,252 |
| Financial assets – AC | 13,992,714 | 13,899,591 |
| Financial liabilities – AC | 14,072,345 | 13,362,690 |
| Equity (incl. non-controlling interests) | 799,567 | 790,571 |
| Non-performing loan ratio | 1.00% | 1.02% |
| Regulatory indicators | 31 Mar. 2023 | 31 Dec. 2022 |
| Eligible Tier 1 capital | 772,057 | 772,830 |
| Total eligible capital | 772,057 | 772,830 |
| Minimum capital requirement (Pillar I) | 306,089 | 301,300 |
| Excess equity | 465,967 | 471,530 |
| Total risk exposure amount in accordance with Art. 92(3) CRR | 3,826,116 | 3,766,253 |
| Tier 1 capital ratio in accordance with Art. 92(2)(b) CRR | 20.18% | 20.52% |
| Total capital ratio in accordance with Art. 92(2)(c) CRR | 20.18% | 20.52% |
| Leverage ratio in accordance with Art. 92(2)(d) CRR | 4.91% | 5.14% |
| Liquidity coverage ratio (LCR) | 152.12% | 162.89% |
| Operational resources | 31 Mar. 2023 | 31 Dec. 2022 |
| Employees | 617 | 616 |
| Branches | 27 | 27 |

The intrayear indicators are annualised on a daily basis.

COMPANY PROFILE

Profile of the HYPO NOE Group

This HYPO NOE Group quarterly results announcement was prepared by the Group's parent, HYPO NOE Landesbank für Niederösterreich und Wien AG (HYPO NOE Landesbank).

HYPO NOE Landesbank is the largest and oldest-established Austrian state mortgage bank¹, and has been a reliable commercial bank, stable state bank and specialist mortgage lender for over 130 years. Using its strong position in Lower Austria and Vienna as a springboard, the Bank operates primarily in Austria and Germany, as well as in selected markets elsewhere in the European Union.

The HYPO NOE Group serves as a one-stop shop, providing a comprehensive range of financial services for public sector, real estate and corporate customers, in line with its business model as a mortgage bank. The product portfolio is centred on funding for hard and social infrastructure, non-profit and commercial housing construction, and other large property development projects. Retail customers benefit from the expert personal service delivered by the branch network in the Group's home market of Lower Austria and Vienna, with its focus on housing finance.

The Group concentrates on four business segments that play to its core competences: Public Sector, Real Estate, Retail and Corporate Customers, and Treasury & ALM. The wholly owned HYPO NOE Leasing subsidiary, which specialises in real estate leasing to public sector clients and has extensive experience of "Maastricht-compliant" financing structures, enables the Group to concentrate on serving large federal government, state government and local authority clients.

HYPO NOE Landesbank is one of Austria's leading covered bond issuers and is a regular participant on the capital markets through the flotation of secured and unsecured benchmark bonds. Thanks to the solid foundations provided by customer deposits, and its increasingly close cooperation with development banks, HYPO NOE Landesbank can also look to diversify its sources of refinancing. Standard & Poor's currently gives the Bank a solid single A rating with a stable outlook, while Moody's ratings on the public sector and mortgage cover pools are also unchanged at Aa1.

HYPO NOE Landesbank is backed by a stable and reliable sole owner in the shape of Austria's largest state, Lower Austria. The Bank's owner takes a long-term view and ensures that it stays true to its strategy of organic growth in its core business, best-in-class digital solutions in its mortgage lending operations, and further improvements in profitability, while maintaining a conservative risk and capital profile.

The Bank's sustainable approach to its core operations is underpinned and promoted by clear ethical principles and business policies. Its portfolio is geared strongly towards sustainability due to the large proportion of lending that creates social value added. ISS ESG Prime status underlines the Bank's commitment to environmental and social responsibility. HYPO NOE Landesbank has also received ESG ratings from Sustainalytics, Moody's ESG Solutions (previously Vigeo Eiris [V.E]) and imug, and has been awarded the DZ Bank sustainability seal of approval.

¹In terms of total assets (2021 consolidated financial statements) and date of establishment

FINANCIAL REVIEW

- Increase in “Profit before tax” to EUR 19.1m (Q1 2022: EUR 17.3m)
- “Net interest income” higher at EUR 44.0m (Q1 2022: EUR 36.5m)
- Cost/income ratio (CIR) of 48.68% as at 31 March 2023 (31 Mar. 2022: 46.38%)
- Non-performing loan (NPL) ratio of 1.00% at 31 March 2023 (31 Dec. 2022: 1.02%)
- Common Equity Tier 1 (CET1) ratio at 20.18% as at 31 March 2023; if applied, the pro forma ratio, i.e. including the interim result, would be 20.7%, an increase on the ratio of 20.52% reported at 31 December 2022

In the opening quarter of 2023 the HYPO NOE Group reported “Profit before tax” of EUR 19.1m and a return on equity (ROE) before tax of 9.74%. Further progress has been made in implementing the FOKUS25 strategy, which is geared towards achieving a long-term increase in profitability through organic growth in the core business, while also maintaining the Group’s conservative risk profile and strong capital profile.

This latest increase in core earnings laid the foundations for yet another improvement in the Group’s results. “Net interest income” rose sharply year on year, to EUR 44.0m (Q1 2022: EUR 36.5m), while “Net fee and commission income” declined to EUR 4.5m (Q1 2022: EUR 5.5m).

“Administrative expenses” fell by EUR 1.2m to EUR 33.7m (Q1 2022: EUR 35.1m). Among other things, this was due to lower contributions to the resolution and deposit guarantee funds. Without taking this and other extraordinary effects into account, the CIR was maintained at a very good level of 48.68%.

New loans totalling around EUR 391m were extended in the first three months of 2023. This exceeded the volume of new lending recorded a year earlier (Q1 2022: EUR 311m). The Bank mainly extended this vital funding to customers for infrastructure projects, housing construction and corporate finance.

Risk provisions in the performing loan portfolio (Stages 1 and 2) amounted to EUR 40.8m as at 31 March 2023, down significantly on the same period a year earlier (Q1 2022: EUR 49.0m), while total risk provisions (Stages 1-3) climbed to EUR 85.5m (Q1 2022: EUR 83.0m).

During the quarter, the Group issued a four-year benchmark bond, underlining its strong issuing capacity once more. Coupled with the rise in demand and time deposits, this resulted in an increase in “Financial liabilities – AC” compared with year-end 2022, to EUR 14.1bn (31 Dec. 2022: EUR 13.4bn).

The HYPO NOE Group again reported a strong CET1 ratio of 20.18% as at the end of the period under review. Adjusted for earnings in Q1 2023 and the prorating of regulatory costs, which were required to be recognised in full at the start of the year, the pro forma CET1 ratio was higher year on year at 20.7%, in spite of the increase in risk-weighted assets (RWA).

The HYPO NOE Group’s balance sheet stood out for the exceptionally high quality of assets as at the end of the first quarter. The NPL ratio remained low, coming in at 1.00% as at 31 March 2023. Systematic, proactive intensive care management, in tandem with risk-aware lending focused on the Group’s core competences, laid the foundations for this strong performance.

STATEMENT OF PROFIT OR LOSS

Gains/losses

| EUR '000 | Q1 2023 | Q1 2022 |
|--|---------------|---------------|
| Interest and similar income measured using the effective interest method | 105,782 | 63,836 |
| Interest and similar income not measured using the effective interest method | 21,925 | 42,132 |
| Interest and similar expense | -83,687 | -69,523 |
| Net interest income | 44,020 | 36,445 |
| Fee and commission income | 4,939 | 5,930 |
| Fee and commission expense | -433 | -423 |
| Net fee and commission income | 4,506 | 5,507 |
| Net measurement gains or losses | -1,019 | 3,996 |
| Net gains on derecognition of financial assets | 151 | 4 |
| Net gains or losses on financial assets and liabilities | -868 | 4,000 |
| Other operating income | 1,999 | 3,184 |
| Other operating expense | -886 | -5,357 |
| Administrative expenses | -33,738 | -35,083 |
| Impairment gains on financial assets – IFRS 9 ECL | 2,534 | 7,812 |
| Net gains on investments accounted for using the equity method | 1,528 | 778 |
| Profit before tax | 19,094 | 17,286 |
| Income tax expense | -4,216 | -4,127 |
| Profit for the period | 14,878 | 13,159 |
| Non-controlling interests | 294 | -36 |
| Profit attributable to owners of the parent | 15,173 | 13,123 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Assets

| EUR '000 | 31 Mar. 2023 | 31 Dec. 2022 |
|---|-------------------|-------------------|
| Cash and balances at central banks | 822,445 | 184,915 |
| Financial assets – HFT | 148,013 | 124,809 |
| Financial assets – mandatorily FVTPL | 120,206 | 122,172 |
| Financial assets – FVOCI | 238,970 | 236,890 |
| Financial assets – AC | 13,992,714 | 13,899,591 |
| Positive fair value of hedges (hedge accounting) | 352,323 | 388,385 |
| Investments accounted for using the equity method | 35,252 | 33,724 |
| Investment property | 24,352 | 24,671 |
| Intangible assets | 458 | 474 |
| Property, plant and equipment | 63,244 | 63,826 |
| Current tax assets | 17,823 | 17,719 |
| Deferred tax assets | 322 | 325 |
| Other assets | 19,154 | 23,751 |
| Total assets | 15,835,276 | 15,121,252 |

Liabilities

| EUR '000 | 31 Mar. 2023 | 31 Dec. 2022 |
|--|-------------------|-------------------|
| Financial liabilities – HFT | 125,725 | 103,065 |
| Financial liabilities – FVO | 5,350 | 5,239 |
| Financial liabilities – AC | 14,072,345 | 13,362,690 |
| Negative fair value of hedges (hedge accounting) | 659,726 | 683,653 |
| Provisions | 74,731 | 74,970 |
| Current tax liabilities | 7,256 | 6,741 |
| Deferred tax liabilities | 24,241 | 22,613 |
| Other liabilities | 66,335 | 71,711 |
| Equity | 799,567 | 790,571 |
| Equity attributable to owners of the parent | 791,151 | 781,862 |
| Non-controlling interests | 8,415 | 8,710 |
| Total equity and liabilities | 15,835,276 | 15,121,252 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| 31 Mar. 2023 EUR '000 | 1 Jan. 2023 | Profit for the period | Reversals | Dividends paid | Other comprehensive income | 31 Mar. 2023 |
|--|----------------|-----------------------|-----------|----------------|----------------------------|----------------|
| Share capital | 51,981 | - | - | - | - | 51,981 |
| Capital reserves | 191,824 | - | - | - | - | 191,824 |
| Retained earnings | 533,782 | 15,173 | 6 | -5,000 | - | 543,961 |
| Other reserves composed of: | 4,275 | - | -6 | - | -883 | 3,386 |
| Actuarial losses | -299 | - | - | - | - | -299 |
| Debt instruments – FVOCI | 4,214 | - | - | - | -888 | 3,326 |
| Equity instruments – FVOCI | 359 | - | -6 | - | 6 | 359 |
| Equity attributable to owners of the parent | 781,862 | 15,173 | - | -5,000 | -883 | 791,151 |
| Non-controlling interests | 8,710 | -294 | - | - | - | 8,415 |
| Equity | 790,571 | 14,878 | - | -5,000 | -883 | 799,567 |

| 31.3.2022 EUR '000 | 1 Jan. 2022 | Profit for the period | Reversals | Dividends paid | Other comprehensive income | 31 Mar. 2022 |
|--|----------------|-----------------------|-----------|----------------|----------------------------|----------------|
| Share capital | 51,981 | - | - | - | - | 51,981 |
| Capital reserves | 191,824 | - | - | - | - | 191,824 |
| Retained earnings | 490,427 | 13,123 | - | -3,500 | - | 500,050 |
| Other reserves composed of: | 4,610 | - | - | - | -1,217 | 3,394 |
| Actuarial losses | -3,694 | - | - | - | -6 | -3,700 |
| Debt instruments – FVOCI | 7,903 | - | - | - | -1,211 | 6,692 |
| Equity instruments – FVOCI | 401 | - | - | - | - | 401 |
| Equity attributable to owners of the parent | 738,842 | 13,123 | - | -3,500 | -1,217 | 747,248 |
| Non-controlling interests | 8,501 | 36 | - | - | - | 8,537 |
| Equity | 747,344 | 13,159 | - | -3,500 | -1,217 | 755,786 |

SIGNIFICANT ACCOUNTING POLICIES

In all material respects, this HYPO NOE Group quarterly results announcement was drawn up in accordance with the same accounting policies as those applied to the IFRS consolidated annual financial statements for the year ended 31 December 2022.

The HYPO NOE Group prepared this quarterly results announcement voluntarily, and is under no obligation to publish such information. It does not meet all the requirements of International Financial Reporting Standards (IFRS) and was not drawn up in accordance with the IFRS as adopted in the EU.

In particular, paragraphs 8(d) (condensed consolidated statement of cash flows) and 8(e) (selected explanatory notes) of IAS 34 were not fully applied. This announcement should be read in conjunction with the 2022 Annual Report.

It was neither subjected to a full audit nor reviewed by independent auditors.

CONSOLIDATED OWN FUNDS AND REGULATORY CAPITAL ADEQUACY REQUIREMENTS

Under Regulation (EU) No. 575/2013 (Capital Requirements Regulation [CRR]) as amended, including latterly by Regulation (EU) No. 2022/2036, and related EBA delegated regulations, as well as Directive 2013/36/EU on access to the activity of credit institutions (Capital Requirements Directive [CRD]) as last amended by Directive (EU) No. 2021/338, which is currently being transposed by way of the Austrian *Bankwesengesetz* (Banking Act) and various national orders, since 2014 it has been necessary to determine banks' consolidated own funds and their consolidated regulatory own funds requirements under IFRS, as well as the regulatory scope of consolidation.

The composition of the HYPO NOE Group's own funds, calculated in accordance with the CRR/CRD, is as follows.

| EUR '000 | CRR/CRD IV 31 Mar. 2023 | CRR/CRD IV 31 Dec. 2022 |
|---|----------------------------|----------------------------|
| Share capital | 136,546 | 136,546 |
| Paid-up capital instruments | 51,981 | 51,981 |
| Premiums | 84,566 | 84,566 |
| Reserves, differences and non-controlling interests | 637,285 | 638,012 |
| Retained earnings | 523,040 | 522,979 |
| Other reserves | 104,844 | 104,744 |
| Accumulated comprehensive income | 9,402 | 10,290 |
| Prudential filters: adjustments due to the prudent valuation requirements | -605 | -544 |
| Prudential backstop: insufficient coverage of non-performing exposures | -712 | -711 |
| Intangible assets | -458 | -474 |
| CET1 capital | 772,057 | 772,830 |
| Additional Tier 1 capital | - | - |
| Tier 1 capital | 772,057 | 772,830 |
| Deductions due to investments, pursuant to Arts. 36 and 89 CRR | - | - |
| Eligible Tier 1 capital | 772,057 | 772,830 |
| Eligible supplementary capital (after deductions) | - | - |
| Total eligible capital | 772,057 | 772,830 |
| Minimum capital requirements | 306,089 | 301,300 |
| Excess capital | 465,967 | 471,530 |
| Coverage ratio | 252.23% | 256.50% |
| Tier 1 capital ratio in accordance with Art. 92(2)(b) CRR | 20.18% | 20.52% |
| Total capital ratio in accordance with Art. 92(2)(c) CRR | 20.18% | 20.52% |
| Own funds requirement incl. all buffer requirements | 12.61% | 12.54% |
| Leverage ratio in accordance with Art. 92(2)(d) CRR | 4.91% | 5.14% |
| Leverage ratio requirement (Pillar 1) | 3.00% | 3.00% |

Taking account of the interim profit and prorating of the contributions to the resolution and deposit insurance funds, which have already been taken in full to profit or loss, and applying a pro rata dividend, the pro forma Tier 1 capital ratio was around 20.7%. Changes in the risk-weighted measurement basis and the resulting own funds requirement are shown below.

| EUR '000 | CRR/CRD IV 31 Mar. 2023 | CRR/CRD IV 31 Dec. 2022 |
|--|------------------------------------|------------------------------------|
| Total leverage ratio exposure | 15,732,282 | 15,026,265 |
| Risk-weighted exposure measure | 3,476,460 | 3,409,434 |
| Minimum own funds requirement for credit risk (8%) | 278,117 | 272,755 |
| Own funds requirement for open currency positions | - | - |
| Own funds requirement for operational risk | 25,482 | 25,482 |
| Own funds requirement for CVA risk | 2,490 | 3,063 |
| Total own funds requirement | 306,089 | 301,300 |

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Important information

The greatest possible care has been taken in preparing this quarterly results announcement. However, transmission, typesetting and printing errors cannot be ruled out. Minor rounding differences may occur in connection with totals of rounded amounts and percentages.

The forecasts and forward-looking statements contained in this announcement are based on current estimates and information available at the time of writing. They should not be taken as a guarantee that results expressed in forecasts and forward-looking statements will actually occur; actual results are subject to risks and other factors, and could therefore differ materially from results contained in forecasts or forward-looking statements. The Group is not obliged to update its forecasts and forward-looking statements.

The German version of this announcement is the definitive version. The English version is a translation of the German announcement.